

How Gas Detector Maintenance Services Automate Safety

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If you're reading this, you probably have a subscription to some type of product or service. Whether you get groceries shipped to your house each week, binge watch tv shows on Netflix, or discover new music through a streaming app, you've used a subscription service to get what you need—quickly and conveniently.

While these services are common for consumer goods, they're more of an insider secret in the safety industry. However, the safety industry is the very place where these services can make the largest impact.

From basic PPE like hardhats and gloves to more advanced devices like gas monitors, everything has a life span, and your company is responsible for tracking it. Unfortunately, it's easy to assume that these items will continue to perform as expected and protect your workers day in and day out without giving them much thought.

Luckily, subscription services provide a simple solution. Gas detector maintenance subscription services reduce the opportunity for human error by automating common orders or processes for you. For example, if a worker

calibrates a gas detector but doesn't tell anyone that the gas cylinder is low, the next worker might not be able to calibrate their monitor. This is a small error that can have big consequences. A subscription to automatically replace calibration gas when cylinders are running low could easily solve this problem – without consuming your time to monitor the gas levels or releasing POs.

What is a Gas Detector Maintenance Service?



A [gas detector maintenance service like iNet® Exchange](#) is a subscription service like grocery delivery, but instead of fresh ingredients for your favorite pasta dish shipped to your door, you receive gas detector replacements before you even know there's a problem with your existing monitors. The service covers gas detectors, shipping, calibration gas, docking stations, training, and more, so that your team can focus on other priorities and know that your equipment is safe and ready to go.

Read on to learn five reasons why you should consider subscription services for your safety and maintenance needs:

1. Increase Equipment Uptime

Unexpected issues with safety equipment can slow down work for hours, days, or even weeks depending on how severe the problem is or your team's capacity to troubleshoot and make repairs. Connected docking stations can proactively scan your gas monitors and when a problem is detected, iNet Exchange automatically ships a replacement monitor, ensuring that your team's productivity remains

uninterrupted.

This guarantees workers always have the equipment they need when they need it, as replacements typically arrive at your door 24 to 48 hours later, often before a failure even occurs.

Subscription services also make it fast and easy to restock common items. Depending on the items and program in question, you can have replacements shipped to you on a pre-set schedule or have replacements shipped to you based on your stock level. For example, [calibration gas replenishment programs](#) use [docking stations](#) to monitor how much calibration gas you use, then automatically reorder when your supply is low. If you use less gas for a few months, you won't have to worry about extra cylinders showing up before you need them.

2. Cut Costs—Not Corners

Some teams try to avoid downtime by having spare parts on hand. While this is a good practice for some items, it can be dangerous for others. Purchasing extra sensors or calibration gas for gas detectors before you need them means you're more likely to end up using expired items and putting your workers at risk. Instead, a subscription can deliver fresh items right when you need them. This also allows you to drastically reduce the need for redundant equipment, extra calibration gas, and additional parts, helping to reduce fleet size and free up budgets for other projects.

It's hard to define how much you spend on safety. The cost of managing your gas detection program includes both direct costs (think monitors, sensors, cal gas) and indirect costs like downtime, third-party repairs, and administrative hassles.

By figuring out what you do spend on your fleet, you can identify how to save both your time and budget. Simply input a few values in our [iNet® Cost Calculator](#) to discover how much you're spending now on gas detection maintenance and how much you can save by switching to an all-in-one subscription service like [iNet Exchange](#).

Fixed monthly fees can create clarity into your spending, make financial planning easier, and cut out the back and forth with procurement on approvals.

3. Rely on Expert Support

By implementing a maintenance-free gas detection program, you can ensure you always have expert support when you need it. With automatic replacements, you can reduce the risk of incorrect repairs and know that you're always using the right equipment.

We even offer 24/7 on-call support to ensure that your questions are always answered. Our experts can gain important insights into how you're using your devices and provide support. For example, are you going through way more calibration gas than your peers? Are your sensors failing early? Experts on hand can monitor these trends and give you a call when they see something unusual.

As an extension of your team, let us do the hard work for you.

4. Get the Facts to Make Smarter Decisions

iNet Exchange is more than automatic, maintenance-free gas detection. You also receive customized reports that can be filtered by specific locations, gas hazards, bump tests, calibration reports, users, times, and more so you can better understand behavioral trends to optimize your fleet size or make proactive site safety improvements.

5. Adjust Your Program as Your Needs Change

Many subscription services spread your investment over the term of the subscription, allowing you to avoid the complexities of an upfront capital expense

for new equipment. This also gives you the flexibility to adjust your program over time as your needs change.

Subscription services are common in our personal lives, so now it's time to start using them to save lives at work. Having the right gas detectors—and keeping them working properly—is the first step. Spend more time managing your safety program and less time repairing gas detectors or ordering replacements.

Want to learn more? Check out our [iNet Cost Calculator](#) to discover how much your gas detection program truly costs and how switching to a [subscription service](#) at a fixed monthly cost could level up your gas detection program—without leveling up costs.